



The Greater Dayton Foreign Trade Zone  
3600 Terminal Drive, Suite 300  
Vandalia, OH 45377

937-264-3545 phone  
937-454-8284 fax  
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## **What is a Foreign-Trade Zone?**

It is a program created by the Federal Government, which has existed since the 1930's, and is thriving today. Its purpose is to facilitate trade and increase the global competitiveness of U.S.-based companies.

Legally, a Foreign-Trade Zone (FTZ) is an area within the United States that the Government considers outside the country, or at least, outside of the U.S. Customs territory. Merchandise may be imported into a Zone with less paperwork and without paying import duties.

Some of the benefits of operating within an FTZ are obvious. At the very least an FTZ can help you defer paying duties. More often, the company pays lower costs, not only to U.S. Customs, but to its bank, insurance company, and other vendors.

## **FTZ Advantages**

- Improving Cash Flow
- Lower inventory costs
- Defer, reduce and/or eliminate U.S. Customs duties
- Distribution savings
- Elect preferential duty rates

## **Ten Ways Your Company Can Benefit From Using a Foreign-Trade Zone**

1. Imports may be admitted and held in a foreign-trade zone without paying U.S. Customs duties.
2. FTZ users may pay the duty rate on component material or merchandise produced from component material, whichever is lower.
3. Customs duties are never paid on merchandise exported from a zone.
4. Duties are eliminated on materials subject to defect, damage, obsolescence, waste or scrap.
5. Merchandise may be exported and returned to an FTZ without duty payment.
6. Spare parts may be stored, returned, or destroyed without duty payment.
7. Delays in Customs duty drawback are eliminated.
8. Duties are not owed on labor, overhead, or profit attributed to FTZ production operations.
9. Quality control inspections can identify sub-standard goods to be destroyed or returned without duty payment.
10. No duty is owed on in-bond, zone-to-zone transfer of FTZ merchandise.

For more information on how your company might benefit from this program, please complete the form on the back of this information sheet and contact  
Marci Wright, Zone Administrator at 937-454-8284.



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**How do I know if a Zone is right for my operations?**

Simply complete and return this form to Marci Wright, Program Administrator, at the address above. We will offer a free analysis to help determine if your company can benefit as an FTZ user.

Company Name:					
Contact Name:					
Contact Phone:		Contact Fax:			
Contact E-mail:					
1.	Do you import products into the U.S.?	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No
2.	If so, please check approximate annual value of imported merchandise:				
	<input type="checkbox"/>	\$0 - \$1 million	<input type="checkbox"/>	\$1 million - \$5 million	<input type="checkbox"/>
	<input type="checkbox"/>	\$5 million - \$10 million	<input type="checkbox"/>	over \$10 million	
3.	What product(s) are you importing?				
4.	Do you manufacture, assemble, or process with imports?	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No
5.	What is the country-of-origin of your imported product(s)?				
6.	Do you export product(s)?	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No
7.	Would like a personal presentation on utilizing a foreign-trade zone?	<input type="checkbox"/>	Yes	<input type="checkbox"/>	No

Grantee Partners:

